

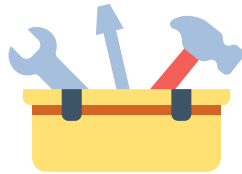
REAL ESTATE ROAD MAP

SALE OF

01. CONTRACT

ACCEPTANCE DATE: _____

Congratulations on your upcoming sale! The date that you sign the Contract to accept the Buyer's offer will be the "Acceptance Date," and several deadlines throughout the process are determined based on this date.



02. ATTORNEY REVIEW & INSPECTION PERIOD

REQUESTS DUE BY: _____

During the week after you accept the Buyer's offer, they will conduct a professional inspection on the property and contact your real estate attorney's office to ask for repairs and/or credits. Your attorney will also negotiate any desired changes to the contract during this time.



03. PRE-CLOSING "TO-DO" LIST

The Sellers' real estate attorney frequently serves as the "quarterback" of the deal – coordinating all of the parties, preparing documents, and monitoring the progress of the deal to ensure a timely closing. However, there are often a few small things that Sellers need to handle directly, like ordering mortgage payoff letters; be sure to confirm with your attorney whether there are any "to do" list items that you need to complete before closing.



04. SIGNING YOUR CLOSING DOCUMENTS

As you may recall from when you purchased your home, it takes a significant amount of time for Buyers to sign all of the necessary mortgage documents at the closing. However, in most cases there's very little for Sellers to actually do at the closing – as a result, many Sellers now choose to avoid the time and hassle of attending in person by signing their closing documents ahead of time.

05. CLOSING DAY

CLOSING DATE: _____

The moment you've been waiting for! Having coordinated all of your closing documents ahead of time, all that's left to do is sit back and relax on closing day. Your real estate attorney will handle all of the details and contact you once the closing is complete!



QUESTIONS?

Call or text: (630) 277-9509
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We'd be glad to help out in any way we can — that's what we're here for!

Detailed explanations of each step & other FREE resources available on our website:

WWW.SKAARLAW.COM